## EXHIBIT

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	Page 1		
1	UNITED STATES DISTRICT COURT		
2	FOR THE DISTRICT OF MASSACHUSETTS		
3	x		
4	ANYWHERECOMMERCE, INC. and :		
5	BBPOS LIMITED :		
6	Plaintiffs :		
7	vs. : Civil Docket No:		
8	INGENICO INC., INGENICO : 1:19-cv-11457-IT		
9	CORP., and INGENICO GROUP SA :		
10	Defendants :		
11	x		
12	HIGHLY CONFIDENTIAL VIDEO-RECORDED		
13	VIDEO CONFERENCE DEPOSITION OF		
14	JENNIFER VANDERHART, Ph.D.		
15	DATE: WEDNESDAY, MAY 4, 2022		
16	TIME: 10:19 A.M.		
17	LOCATION: JENNIFER VANDERHART'S RESIDENCE		
18	VIENNA, VIRGINIA		
19	REPORTED BY: SUZANNE MARIE ALONA ENDERSON		
	Reporter, Notary		
20	Veritext Legal Solutions		
	1250 Eye Street, NW, Suite 350		
21	Washington, D.C. 20005		

	D		
	Page 2		
1	APPEARANCES		
2	On behalf of the Plaintiffs, via video conference:		
3	MELISSA A. BOZEMAN, ESQUIRE		
4	Kutak Rock LLP		
5	1760 Market Street		
6	Suite 1100		
7	Philadelphia, Pennsylvania 19103		
8	(215) 288-4384		
9	Melissa.bozeman@kutakrock.com		
10	On behalf of the Defendants, via video conference:		
11	JEFFREY K. TECHENTIN, ESQUIRE		
12	Adler Pollock & Sheehan P.C.		
13	One Citizens Plaza		
14	8th Floor		
15	Providence, Rhode Island 02903		
16	(401) 274-7200		
17	jtechentin@apslaw.com		
18			
19	ALSO PRESENT:		
20	SCOTT FORMAN, Videographer, via video conference		
21	BILL CRADDOCK, Concierge, via video conference		

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A Again, this is a legal determination. So that's not -- it's not my -- my -- I haven't been asked to do that. I don't have the expertise to do that.

Q Is it fair to say that if a court were to determine that not all sales of BBPOS products that incorporate the trade secrets covered under the license consists a contractual breach, that your analysis of the damages would change?

A So yes. If I were to include a different set of products that did not include all the products that I currently include, the total amount would change.

Q In accordance with that legal determination; is that right?

A That would be -- yes. I would not be the one to determine which products did or did not or should or should not be included in that analysis.

Q Okay. Let's move to your section 6.2.3., indemnification, which starts on page 39.

A Okay.

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Q In 97, you have an understanding "from counsel that Ingenico has incurred legal fees and expenses for litigation and IPR proceedings related to products licensed by BBPOS to ROAM, including between Ingenico and IOENGINE and four additional matters."

Can you tell me what the basis of -- of your understanding is?

A Just as I say there, I understand from counsel.

Q Did you do anything to make an independent analysis of whether or not the -- this understanding is correct?

A So I got information on the amounts of legal fees and expenses. I got a spreadsheet that specified how much those were. So in terms of whether or not they incurred legal fees, I understand that these are ongoing cases. I didn't -- myself, in an ongoing case, I'm -- I'm familiar with the legal system. And certainly legal fees are typically incurred when a legal

Page 196 1 matter is ongoing. 2. So I -- I'm not sure what -- what I would 3 have verified other than the fact of there being 4 legal fees incurred. I -- I feel like I'm 5 rambling now. I don't know that I'm answering 6 your question. 7 Well, this understanding, it's based on information that was supplied to you by counsel; 8 9 is that right? 10 The fact that legal fees were incurred is Α 11 what understanding, I guess, is my guestion? 12 Well, the understand -- what is the --13 what is the -- did you do any independent analysis 14 of these actual legal proceedings that form the basis of the indemnification claims here? 15 16 So I did look at the IOENGINE litigation in order to see the type of litigation that it was 17 18 and the specific part that was being played by the products that would be indemnified. And -- but 19 2.0 other than that, the amount of legal fees was --2.1 was given to me by counsel.

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Page 197

For the other -- other litigations, my understanding is that they were to be fully indemnified. But I did not do any additional analysis to determine whether or not they would be fully indemnified. That is a -- a legal determination. I was asked to just make that assumption.

Q Okay. Is there anything else that you would have -- that you would have done to satisfy yourself that legal fees are appropriately part of the damages that are claimed in connection with the indemnification breach of contract claim?

A No. I wouldn't interpret the indemnification clauses in the contract myself. So whether or not these litigations are or are not covered under those indemnification clauses is a legal determination. I've been asked to assume here that they were. And -- and I've moved forward under that assumption.

Q So you did say you did look at the IOENGINE litigation in some sort of fashion.

Page 198 What -- what, in particular, did you review? 1 2. So as I note here in the -- in the 3 footnote, I looked at the complaint itself. And I 4 state here, Since the IOENGINE litigation had 5 other products than those covered under the ROAM-BBPOS license, I allocate the total legal 6 7 fees associated with the litigation by considering 8 an equal weight share of the litigation expenses 9 and fees by product category since the BBPOS 10 products all fall into one of the categories. 11 Did you undertake any analysis of the 12 actual amount of accused products involved in that 13 litigation? 14 So if we look at -- let's see. Where do 15 I cite to? I cite to Exhibit D -- for the accused 16 products and category, see Exhibit D-10. 17 And Exhibit D-10, it outlines the 18 products that were accused in that -- in the 19 IOENGINE litigation; is that right? 2.0 А That's correct. 2.1 Okay. But do you have an understanding Q

Page 199 1 of, in total, what the accused products -- what 2. the accused products would be in that litigation? 3 Like the number. So this is based -- if you look at the 4 5 footnote in this -- in this Exhibit D-10, I refer to the -- the answer affirmative defenses and 6 7 counterclaims in that product. And these are the products that are cited to there. So that's --8 9 that's what I used in order to determine the 10 specific products that were alleged. 11 So they're divided into three categories; 12 is that right? 13 Α That's my understanding, yes. 14 0 Okay. And for category 1 which is 15 identified as the mPOS card readers, there are --16 1, 2, 3, 4, 5, 6, 7, 8, 9, 10 -- 11 different 17 products; is that right? 18 That's correct. 19 And only three of those relate to 2.0 products that were sold by BBPOS to ROAM or 2.1 Ingenico -- Ingenico. Would you agree with that?

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Page 200

A So I don't know for certain. So I know that the G3X, 4X and 5X. I don't know if maybe in the past the G2 may have also been sold by ROAM to Ingenico.

Q Well, would you agree that BBPOS would not be responsible for each of these products that are identified in this one category?

A So I would agree that it could be not all of these were sold by BBPOS. But in terms of identifying the costs associated with the litigation, this category of products included the BBPOS products. So that's how I've done the allocation here because those fall into those categories.

So with the basic, you know, underlying assumptions that certain of the litigation costs would have been associated with the categories — the broader categories themselves, I thought that this was a reasonable way to estimate the costs.

In addition, this would really understate, you know, what the incremental value

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Page 201

would be associated just for these products. For instance, if there was a litigation that included only these products, because some of the work that has to be done from a legal perspective would be done no matter how many products are associated in the litigation.

- Q Did you do anything to independently analyze whether or not the cost have been properly allocated or accurate and reasonable?
- A That was not my -- I was not asked to do that, no.
- Q And the one-third allocation is appropriate with respect to the underlying litigation but not appropriate with respect to the IPR; is that correct?

A So the IPR I understood to affect all of the products. And so, you know, regardless of whether it was just these products or other products. So all of the patents associated with the IPR I understood to -- to be associated with the -- the BBPOS products.

Page 202 How is that different from the underlying 1 2 litigation? 3 Well, because the IPR -- you're looking А 4 at just -- you're not looking at -- it's not 5 product specific. So you're just looking at the 6 patents that are being asserted. And the patents 7 were all being asserted against the BBPOS 8 products. 9 Do you have an understanding of how many 10 patent infringement claims are comprised of -- of 11 this category of damages? 12 Α I don't understand the question. 13 Well, you identified the one lawsuit, 0 14 right. The I -- IOENGINE litigation. But are 15 there other litigation matters that you considered 16 and contribute to this damages figure? 17 Yes. And so I -- I list those -- those А 18 matters in -- is it D-12? I'm sorry. In Exhibit 19 D-13.2.0 0 And did you -- did you review the -- any 2.1 of the litigation documents in connection with the

Page 203 1 other matters that are listed here in D-13, other 2. than the I -- IOENGINE matter? 3 My understanding was that for the А No. 4 other matters there was no allocation needed, that 5 all of the products would be subject to indemnification. 6 7 All of the accused products in those matters were related to the devices that were sold 8 9 by BBPOS to ROAM or Ingenico; is that right? 10 Just more generally, my understanding was Α 11 that these matters, at least up until the point 12 where these are smaller amounts, that -- the 13 allegation is that the entirety of the matter 14 would be subject to indemnification. I don't -- I 15 don't know the specifics of that. 16 0 And that was based on information from 17 counsel; is that right? 18 That's correct. Α 19 And is that the basis for your assumption 0 2.0 that no allocation would be appropriate for the 2.1 remaining four matters?

Page 204 1 That's correct. Α 2. What is the basis of your understanding 0 3 of a possible indemnification obligation owed by 4 BBPOS with respect to litigation between PayPal 5 and IOENGINE? Well, as I state in my report, "There is 6 Α a litigation between PayPal and IOENGINE involving 7 8 Ingenico products licensed from BBPOS, where 9 Ingenico may be required to indemnify PayPal for 10 fees and costs resulting from the litigation." 11 And it's -- and in 101 of your report, 12 you say, "A similar allocation of fees and costs 13 as described for the Ingenico-IOENGINE matter 14 would [sic] be appropriate in connection with the 15 PayPal-IOENGINE litigation"? I say "could be used," "should amounts 16 17 associated with that need to be indemnified." 18 yes, in terms of identifying various groups of 19 products and allocating them that way. 2.0 0 You didn't undertake any analysis of 2.1 actually counting up the actual accused products

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at issue in either of the IOENGINE litigation matters, did you?

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A So I don't understand -- you keep asking me that question about the first one, but I went to G-2, the specific exhibit that I created that has the products that I assume to be the accused products. And so there's not that many of them. I can certainly count them.

As to the PayPal matter, no. I haven't done any further analysis into the PayPal matter. I simply say that that allocation methodology could be used in that matter, but I haven't actually applied that to the PayPal litigation.

Q I think maybe I'm -- I'm being too
general when I'm -- I think my -- my -- I think my
questions are -- were being too general. But what
I'm actually trying to ask you is, did you
undertake an analysis that would actually count
each device that would comprise of the devices
identified in all -- in those three different
categories, the number -- like the actual number

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A Oh, the actual number sold. Well, that's different. So that would be -- you know, in terms of the number sold -- and the litigation costs aren't going to be associated with the number of devices sold.

In term of damages, that's -- in terms of indemnifying for damages, that's a completely different thing. And, presumably, the damage analysis would specify the damages that are associated with the different products. And then those -- those amounts could be identified with specificity.

And so at that point in time that analysis could be done in terms of identifying the -- the specific damages associated with the products themselves. But in terms of identifying the legal costs, that's not -- that wouldn't be a methodology that I would -- that I would propose using.

O Why not?

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A Because it simply isn't -- isn't relevant. And so whether or not there is 1,000 units sold or a million units sold isn't going to necessarily impact the litigation costs associated. It's going to impact damages for sure. But the litigation costs associated aren't necessarily going to change.

Q With respect to 6.3. of your report which relates to BBPOS tortious interference claim, you calculate damages associated with sales to any NAB, which I believe is North American Bancard. What is the underlying product that informs your damages figure of \$753,475?

A And so, again, as I've stated, the information available to me did not break out customer and product level information. My understanding is that the sales by BBPOS to North American Bancard were the products that -- Ingenico was selling them to North American Bancard.

And North American Bancard basically

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## CERTIFICATE OF NOTARY PUBLIC

I, Suzanne Marie Alona Enderson, the officer before whom the foregoing deposition was taken, do hereby certify that the witness whose testimony appears in the foregoing deposition was duly sworn by me; that the testimony of said witness was taken by me in stenotype and thereafter reduced to typewriting under my direction; that said deposition is a true record of the testimony given by said witness; that I am neither counsel for, related to, nor employed by any of the parties to the action in which this deposition was taken; and, further, that I am not a relative or employee of any counsel or attorney employed by the parties hereto, or financially or otherwise interested in the outcome of this action.

Suzane Marie alona Erderon

SUZANNE MARIE ALONA ENDERSON
Notary Public in and for

the State of Maryland

My ommission Expires: 11/23/2022